

## Message Text

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ORIGIN OPIC-06

INFO OCT-01 NEA-10 ISO-00 EB-08 AID-05 /030 R

DRAFTED BY OPIC/GC:C HUNT

APPROVED BY EB/IFD/OIA:M P BOERNER

EB/IFD/OIA:D GRANT

NEA/IRN:MJOHNSON

-----027199 070141Z /62

P 062306Z APR 78

FM SECSTATE WASHDC

TO AMEMBASSY TEHRAN PRIORITY

UNCLAS STATE 089095

E.O. 11652: N/A

TAGS: EINV

SUBJECT: OPIC OFFICIAL TRAVELER - CECIL HUNT

REF: TEHRAN 3202

1. REFTEL RECEIVED BY OPIC MIDDAY APRIL 6. HUNT DEPARTING  
VIA BANGKOK MIDDAY APRIL 7.

2. OPIC/VP AMB. SMITH DID REPORT REAL INTEREST ON PART OF  
ASHRAFI AND OTHERS IN OPIC ABILITY TO CONTINUE TO BACK  
SMALL BUSINESS INVESTMENT DESPITE RESTRICTIONS ON OPIC  
OPERATIONS IN HIGHER INCOME COUNTRIES. THE OBJECTIVE,  
HOWEVER, IS NOT TO ENLIST GOI COOPERATION IN ANY SPECIAL  
EFFORT TO ATTRACT SUCH INVESTMENT. HUNT DISCUSSIONS ARE  
NOT DESIGNED TO "GET" ANYTHING FROM ASHRAFI OR OTHER GOI  
OFFICIALS IN THIS CONNECTION. RATHER, THEME WOULD BE THAT  
OPIC WANTS TO ASSESS LIKELIHOOD THAT A RELATIVELY ADVANCED  
ECONOMY SUCH AS IRAN'S CAN PROVIDE A CONGENIAL  
SETTING FOR FOREIGN INVESTMENT VENTURES BY SMALLER FIRMS

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WITH MORE LIMITED RESOURCES AND OVERSEAS EXPERIENCE.

3. UNLESS EMBASSY RECOMMENDS OTHERWISE, HUNT APPOINTMENTS  
WITH GOI CAN BE LIMITED TO DR. ASHRAFI. BELIEVE MANY OF  
THE QUESTIONS OPIC HAS RE INVESTMENT CLIMATE AND EXPERIENCE  
CAN BEST BE COVERED THROUGH CONSULTATION WITH EMBASSY AND

PRIVATE SECTOR. HUNT HAS ASKED FORMER ASSOCIATE JOHN WESTBERG TO SCHEDULE SOME PRIVATE INVESTOR MEETINGS FOR NONBUSINESS DAYS TO SUPPLEMENT EMBASSY SCHEDULE.

4. HUNT HAS SPECIAL BACKGROUND IN BILATERAL AGREEMENT MATTERS AND HOPES TO DISCUSS CONSTRUCTION CONTRACT COVERAGE ISSUE WITH ASHRAFI, BUT WOULD NOT WANT THIS TO HAVE KEY BILLING AS GOI MAY VIEW ISSUE AS ADEQUATELY EXPLORED AND CLOSED.

5. FURTHER COMMUNICATION SHOULD BE TO AMEMB BANGKOK FOR HUNT WITH INFO COPY TO DEPARTMENT. VANCE

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## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PERSONNEL TRAVEL, FOREIGN INVESTMENTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 06 apr 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1978STATE089095  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** C HUNT  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780149-0965  
**Format:** TEL  
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**Office:** ORIGIN OPIC  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
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**Reference:** 78 TEHRAN 3202  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
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**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3049765  
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**Subject:** OPIC OFFICIAL TRAVELER - CECIL HUNT  
**TAGS:** EINV, IR, OPIC, (HUNT, CECIL)  
**To:** TEHRAN  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
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